

Exhibit 7

CLEARY GOTTlieb STEEN & HAMILTON LLP

2112 Pennsylvania Avenue, NW
Washington, DC 20037-3229

T: +1 202 974 1500

F: +1 202 974 1999

clearygottlieb.com

NEW YORK

PARIS

BRUSSELS

LONDON

FRANKFURT

COLOGNE

MOSCOW

ROME

MILAN

HONG KONG

BEIJING

BUENOS AIRES

SÃO PAULO

ABU DHABI

SEOUL

D: +1 (202) 974-1554
skaiser@cgsh.com

GEORGES CARY
MITCHELL S. DUPLER
GIOVANNI P. PREZIOSO
MATTHEW D. SLATER
DAVID I. GELFAND
MICHAEL A. MAZZUCHI
MARK W. NELSON
D. BRUCE HOFFMAN
ROBIN M. BERGEN
DEREK M. BUSH
BRIAN BYRNE
PAUL D. MARQUARDT
JEREMY CALSYN
LEAH BRANNON
MATTHEW C. SOLOMON
KATHERINE MOONEY CARROLL
ELAINE EWING
NOWELL D. BAMBERGER
KENNETH S. REINKER
ALEXIS COLLINS
RESIDENT PARTNERS
KENNETH L. BACHMAN, JR.
DANIEL B. SILVER
RICHARD DEG. HINDS
SARA D. SCHOTLAND
WILLIAM B. MCGURN III
JOHN S. MAGNEY
MARK LEDDY
JOHN C. MURPHY, JR.
DAVID M. BECKER
JANET L. WELLER
LINDA J. SOLDI
MICHAEL H. KRIMMINGER
SENIOR COUNSEL
W. RICHARD BIDSTRUP
STEVEN J. KAISER
KATHLEEN WARD BRADISH
CUNZHEN HUANG**
CHASE D. KANIECKI
MACEY LEVINGTON
CARL LAWRENCE MALM
CHARLES STERLING
CARL F. EMIGHOLZ
RESIDENT COUNSEL
JOHN P. MCGILL, JR.
MATTHEW I. BACHRACK
LARRY WORK-DEMBOWSKI
PATRICK FULLER
SAIF I. SHAH MOHAMMED
CHRISTIAN J. MAHONEY
SENIOR ATTORNEYS

EMILY M. ARNOLD
GRAHAM BANWON
HANI BASHOUR
TAYLOR H. BATES
ZACHARY BAUM
ELSBETH BENNETT
LINDEN BERNHARDT
JORGE A. BONILLA LOPEZ
MADISON C. BUSH
SAMUEL H. CHANG
CHINWE T. CHUKWUOGO
EVERETT K. CORAOR
LISA M. DANZIG
KATHERINE DENBY
BRANDON J. FIGG
MEREDITH LEIGH FINN
CHRISTOPHER M. FITZPATRICK
ALAN B. FREEDMAN
SAMUEL G. FULLER
LAUREN E. GILBERT*
MELISSA GOHLKE
SAVANNAH HAYNES*
CHRISTOPHER J. HILDEBRAND
JESSICA HOLLIS
STEPHEN J. HOUCK
RICHARD HUBER
SAMEER JAYWANT
ANDREW L. KLINE
JOHN F. KOZAK
TOBIAS A. KRAFT
NATHANAELE F. KURCAB
ELISE G. LANE
GABRIEL J. LAZARUS
ALEXIS R.B. LAZDA
CLOTILDE LE ROY
JOHN A. LIGHTBOURNE
MOLLY MA
NORA MCCLOSKEY
ADAM MOTIWALA
KELSEY NUSSENFELD
RICK REDMOND
BEN ROSENBLUM
MICHAEL G. SANDERS
MICHAEL SCHULMAN
WILLIAM SEGAL
GARRETT D. SHINN
SARAH M. STANTON
NICOLE TATZ
ZACH TSCHIDA
JACK H.L. WHITELEY*
JIM WINTERING
HUANBING IZZY XU

JEANNE-PALOMA ZELMATI
IRIS MENG YAO ZHOU
ASSOCIATES

* Admitted only to a bar other than that of the District of Columbia. Working under the supervision of principals of the Washington office.

** Special Legal Consultant, qualified in the People's Republic of China.

March 18, 2022

Kevin E. Rayhill, Esq.
Joseph Saveri Law Firm, LLP
601 California Street, Suite 1000
San Francisco, CA 94108

Re: Jones v. Varsity

Counsel:

This letter is in response to yours of March 17. Unfortunately, you resorted to mischaracterizing our discussion in an effort to put words in our mouths, which is inappropriate and unacceptable. We will not engage in further discussions with you if this pattern continues.

In terms of Varsity's production of documents, as I previously informed Ms. Malone, who you told us on the call has left the firm and apparently did not communicate with you prior to her departure, Varsity's production in compliance with their agreement with Plaintiffs was substantially completed by the end of 2021, with a small additional production in January 2022.

Varsity is not required to identify the location of documents in its production. But, to demonstrate your assertion that Varsity has produced "no text messages" is false, *see, e.g.*, VAR00462081. Likewise as to your false assertion about camp data, *see, e.g.*, VAR00462074. In the future, before you accuse Varsity of not complying with its agreements, we would appreciate Plaintiffs' reviewing the materials that have been produced to them, which in this case were produced more than two months ago.

Joseph R. Saveri, Esq., et al.

March 18, 2022

Page 2

As to Plaintiffs' Second Requests for Production, what I told you was the Varsity views this request to be an attempt to circumvent the parties' agreement as to document productions in this case. The requests for the most part retread the same ground covered by Plaintiffs' First Requests for Production, seeking to expand the production outside the scope of the parties' agreement, which is improper. To the extent the Second Requests seek additional items, those items are irrelevant and would be almost entirely privileged. Having said all that to you and having received no response from you, you left Varsity with no choice but to stand on its objections.

As to Interrogatory 12, you refused to engage in a meaningful discussion of what Plaintiffs are seeking. The Interrogatory as written is confusing and vague. We told you that we believe the information we provided about USASF was sufficient (and fully responsive); we are not sure what Plaintiffs' position is on that because you refused to state one (or at least stick to one). We can tell you that a similar level of detail is not reasonably available as to AACCA. We are checking on USA Cheer per your request.

As to Interrogatory 13, what we actually said was that, if the title(s) that Mr. Seely had with USA Cheer and Mr. Lord had with AACCA during the defined period would suffice to resolve Plaintiffs' issue with Varsity's response, Varsity would consider providing it. You said you would "take that back." In the meantime, we received an email from you that said "we would consider Interrogatory 13 resolved if Varsity provides information regarding their titles and the dates they served at USASF, AACCA, NFHS, or USA Cheer, respectively, if applicable." Although this is not exactly the same thing as we discussed, Varsity is willing to provide that information to resolve Interrogatory 13: Mr. Seely's title at USA Cheer during the time period of Varsity's response was President of the Board. Mr. Lord's title at AACCA was Executive Director (until 2018) and then, at USA Cheer (from 2018 to the end of the period), his title has been Director of Education and Programs. Interrogatory 13 is accordingly resolved on the terms you proposed in your letter.

As to Interrogatory 14, once again you misstate what you were told, which is that Varsity does not have information about the entire size of the so-called "markets" for which you seek "market share data."

As to Interrogatory 18 and 19, I asked you to explain the relevance of the information sought in those interrogatories, and you declined to do so, which is Plaintiffs' burden. As such, Varsity stands on its objections.

We have responded separately on the topic of depositions of Bain and Charlesbank, which I note further was not a subject of the meet and confer but sprung on us without advanced notice (as were several other items). Bain and Charlesbank reject your argument and its premises in its entirety, whether as to 20 depositions or 14. Bain, Charlesbank, and Varsity reserve their rights as to the number of depositions being taken in this case.

Joseph R. Saveri, Esq., et al.

March 18, 2022

Page 3

Best regards,

A handwritten signature in black ink, appearing to read "Steven J. Kaiser". The signature is fluid and cursive, with the first name "Steven" and last name "Kaiser" clearly distinguishable.

Steven J. Kaiser